

Job title	Business Unit Director
Reporting to	Operations Director
location	Leeds/Warrington/Huthwaite/Home
Job summary	<p>Svella Connect is a leading provider of telecoms and digital infrastructure, building and installing high-speed broadband networks to help connect businesses and residents with full-fibre internet. With depots in Warrington, Leeds and Huthwaite, Nottinghamshire, we are a leading contractor for telecoms and internet providers such as Virgin Media and Openreach – and carry out a range of projects across Yorkshire, Midlands and the North West.</p> <p>Our vision is to be the employer of choice in the industry by investing in long-term growth, introducing technology, innovation and developing efficient ways of working to ensure excellent service for our clients and their customers.</p> <p>Day to day tasks but not limited to:</p> <p>The Business Unit Director will have end to end accountability for an operational business unit within Svella Connect.</p> <ul style="list-style-type: none"> • They will be responsible for the accurate forecasting and delivery of build and connections in-line with the full year delivery programme and volumes agreed with the Client. • They will have full responsibility for the P&L for their division and ensuring all Capex, Opex and FTE Budgets are achieved whilst maximizing profit and ensuring robust controls around cashflow management. • They will be accountable for leading a team and driving high engagement by creating a culture aligned to our mission statement and Company values. • They will be responsible for Client/Customer Management and building strategic partnerships. • They will create, develop and execute the Divisional Strategy aligned to the Company Strategy and Key Metrics • To ensure Health and Safety is our first priority <p>This will be achieved by driving a culture of continuous improvement resulting in both improvement in productivity and cost reductions and ultimately enabling the division to grow and scale for the future.</p>
Roles and responsibilities	<ul style="list-style-type: none"> • To drive a culture of Health and Safety first and ensure processes and procedures are adhered to across the Operational teams. • To ensure delivery to an agreed programme of works which is underpinned with resource and materials. • To ensure our workforce is sized accurately for both Direct Labour and Subcontractors to enable delivery to the agreed plan. • To ensure robust governance and controls are implemented to ensure timely application for payments and cashflow management. • To ensure achievement of all contractual KPIs and continually striving to exceed agreed metrics. • Drive a culture of high performance through coaching, development and performance management.

	<ul style="list-style-type: none"> • To work closely with our customers at a senior level ensuring effective communication and collaboration to build strong working relationships and develop strategic partnerships. • Driving high performance and delivery to plan via direct labour or subcontractors. • To continually challenge ways of working to drive improvements in process and systems. • To drive performance through data and analysis. • To work in collaboration with Finance and Commercial to ensure robust contracts are implemented with our partners and on-boarding is compliant. • Work in collaboration with the Performance and Delivery teams to ensure scorecards and real time data is available to manage performance. • To ensure governance and controls are implemented to ensure robust management of company assets (Vans, Tooling, IT equipment)
Skills, qualifications and experience required	<ul style="list-style-type: none"> • Strong leadership, interpersonal and communication skills. • Experience of creating high performing teams • Experience of driving change and transformation • Strategic decision making • Excellent stakeholder management • Strong customer focus • Experience of managing budgets and P&Ls • Strong commercial awareness • Telecoms industry knowledge is desirable but not essential
Salary & Benefits	<p>For the right candidates we offer an attractive benefits package in a rapidly expanding forward thinking company. Competitive salary depending upon experience and qualifications.</p>
Applications	<p>All applications in writing, including full CV to: recruitment@svellaconnect.com</p> <p>At Svella, we are committed to creating inclusive opportunities for all our employees. We encourage applicants from all backgrounds to reflect the communities in which we operate and serve, and the customers we support. Please do let us know should you require any reasonable adjustments during any part of the application process.</p>